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## **INTRANEXUS OFFERS 100% GUARANTEE ON HIS SOLUTIONS**

Unprecedented risk-sharing reflects track record of customer satisfaction

**Virginia Beach, Va. (September 5, 2006)** – IntraNexus Inc., a leading provider of healthcare information system (HIS) solutions, announced today it is offering an unprecedented, 100-percent-satisfaction guarantee on its highly respected ALLEGRA<sup>®</sup> and SAPPHIRE<sup>®</sup> patient financial management and clinical solutions.

As IntraNexus enters its 15<sup>th</sup> year in the industry, the company is celebrating its expanding market presence. Secure in their ability to perform, IntraNexus is boldly offering to defer customer payment of ALLEGRA and SAPPHIRE license fees until clients are completely satisfied with the products' performance at Go-Live. The move reflects the confidence IntraNexus has in continuing to meet client expectations based on its highly positive KLAS<sup>®</sup> customer-satisfaction reviews over the past several years.

KLAS, an independent market-research firm that rates hospital software systems, has ranked the IntraNexus ALLEGRA solution among the top 10 solutions for Community HIS in the latest Mid-Year Report Card and gave IntraNexus the highest ranking for positive commentary among participating hospitals.

Advocate Health Care's VP of Applications Products/Projects Mike Delahanty said, "We have worked with the IntraNexus team since 1993 and are very satisfied with their HIS and customer-service performance. Our initial concerns that a smaller company might not be able to deliver in our complicated environment were addressed before the implementation was even complete. We knew we'd made the right choice. The IntraNexus implementation team and customer-support staff are first-rate. They worked closely with our internal IT staff and all eight of our hospitals to make the transition from various HIS systems smooth and relatively painless. IntraNexus is one of the few companies that actually delivers what they promise."

According to Dr. Larry Pawola, Associate Professor of Health Informatics at the University of Illinois at Chicago, and President, Lincolnshire Consulting Associates, LLC, "Customer satisfaction resulting from realistic expectations is a key component to the success of any system's implementation. A 100 percent guarantee is the ultimate in risk sharing, and IntraNexus is to be commended for making this unprecedented offer to our industry."

"We know how well our products have performed in the past, and the positive comments our clients have expressed to KLAS about our service," stated IntraNexus President and CEO J. Richard O'Pry. "That's why we're making this unprecedented offer. We are confident our solutions will continue to exceed our client's expectations. Our financial success allows us to defer 100 percent of the product license fee until our clients are completely satisfied with the results at Go-Live, and we encourage the rest of the market to follow suit."

### **About IntraNexus**

IntraNexus was established in 1992 and has worked to improve efficiencies in healthcare through technology solutions. For nearly 15 years, IntraNexus has delivered comprehensive consulting services in conjunction with the ALLEGRA HIS. The company's high quality, cost-effective solutions have positioned IntraNexus as a leader in development, implementation, and support of the **ALLEGRA** suite of applications. Recognizing the need for flexible and comprehensive solutions, IntraNexus developed a new web-based HIS system – **SAPPHIRE**. Together, the **ALLEGRA** and **SAPPHIRE** solutions can support patient access, revenue cycle, and advanced clinical needs for any hospital or hospital system. For more information, visit <http://www.intranexus.com>.

### **About Advocate HealthCare**

Advocate HealthCare, based in Oak Brook, Illinois, is the largest fully integrated not-for-profit health care delivery system in metropolitan Chicago, and is recognized as one of the top 10 systems in the country. Tracing its beginnings back 100 years, Advocate has eight hospitals with 3,500 beds and the state's largest privately held full-service home health care company among its more than 200 sites of care. With more than 4,600 affiliated physicians, including almost 2,000 in physician hospital organizations (PHO's) and about 475 in three large medical groups, Advocate has Chicago's largest economically aligned physician network. More than 24,500 people work at Advocate, making it one of Chicago's 10 largest employers and the fourth largest in the private sector.

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